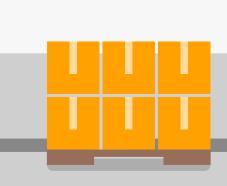
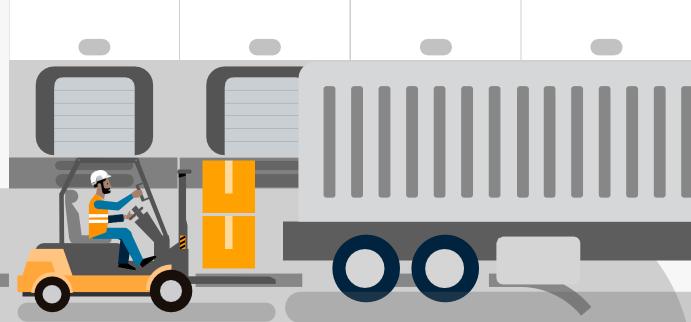


# Intermodal & rail services tailored to your needs

Explore our flexible transport solutions across Greater China. L LAL L VAN NA M **ALL THE WAY** 

# Forging paths beyond ports





Moving your shipment from origin to destination often requires using multiple modes of transportation. That's why we are proud to offer you intermodal transportation and cross-border rail solutions - our comprehensive door-to-door and eco-friendly services combining road, rail and barge for seamless continental connections.

At Maersk, we go beyond ocean services to cover all your logistics transport needs. Our fast-growing intermodal network offers customers across Greater China a more flexible, efficient and sustainable way of moving cargo inland.





**MAERSK** 

# Discover door-to-door solutions you can trust to always deliver

Optimize your supply chain performance while focusing on your core business functions thanks to our intermodal solutions.

We keep your supply chain moving, offering solutions for short and long distances, dry or reefer cargos, urgent deliveries and regular schedules. Extend your supply chain reach from ocean ports to inland locations with ease. Wherein you have the flexibility and control to ensure your goods keep moving and reach local markets on time. Rely on high-quality transportation solutions combining truck, rail and barge, along with inland value-added services (VAS) available for both export and import transport. Stay in complete control of your end-to-end supply chain.

#### Global and local reach



Maersk gives you the global coverage you need to reach nearly every local landside market in the world with one truly integrated logistics partner.

#### **Ease of business**



Build a robust and digitally connected end-to-end supply chain with one point of contact, one integrated invoice and one clear objective – to be in sync with your business needs and goals.

#### **Dependable expertise**



Rely on experienced teams that mitigate issues and resolve challenges proactively, giving you peace of mind to focus on your core business and customers.

#### Agile flexibility



Change routes, switch modes of transport on the fly, and even scale capacities up or down to accommodate any uncertainty or disruption in your supply chain.

#### **Specialised needs**



Opt for tailor-made solutions to address your specific needs. Rely on years of experience and know-how to handle delivery for a range of specialised cargo. From temperature-controlled commodities to dangerous goods and even specialised containers for out-of-gauge goods.





# Door-to-door with complete peace of mind with landside transport solutions

Landside transport solutions dedicated to serving your operational excellence.

We draw on the full strength of our land-based infrastructure to offer you the best intermodal transport services. The coverage of our land-based infrastructures all over Greater China and the density of our regional connections means that your goods can reliably be delivered to local markets. Secure and reliable intermodal solutions anywhere in Greater China, including to and from landlocked locations.





#### **NORTH CHINA**

Auto, Tyre, Retail, Chemical, Wood/Logs, Ore/Metal, Agricultural, Medical Supplies, Instruments Bohai Rim and Yellow Sea Rim, connecting with North China base ports: Qingdao, Xingang and Dalian



#### **EAST CHINA**

Auto, Solar Panel, Retail, Electronics, High-Tech Connect inland locations to East China main ports Shanghai, Ningbo, Xiamen and Fuzhou with optimized layover time



#### SOUTH CHINA (inc. Hong Kong/Macau)

Retail, Lifestyle, Toys, White Goods, High-Tech Connect inland locations to South China main ports covering all of Guangdong, Guangxi, Hunan, Jiangxi, Hong Kong and Macau



#### TAIWAN

FMCG, White Goods, Electronics Connect base ports Kaohsiung, Taichung, Keelung and Taoyuan with whole

### Barge transportation

#### A fine balance between cost and efficiency

No matter where your origin or destination is, when your goods get to port, be assured that we provide best-in-class inland logistics solutions with our local network of trucking, rail and barge transportation. Simplify and streamline your end-to-end supply chain.



# **Cost saving**Almost no additional surcharges during

transit on water



#### **Convenient and hassle-free**

Barge calling directly with terminals, reducing time and communication costs during transportation



#### Consistency

High frequency, regular weekly schedule for reliable transportation



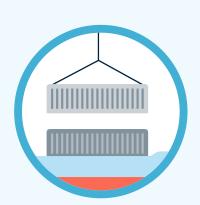
**Lead time** 

Reasonable shipping time with average of 3-5 days one way



#### **Low risk**

Low risk in water lanes throughout the year, as well as during the pandemic, to keep your cargo moving



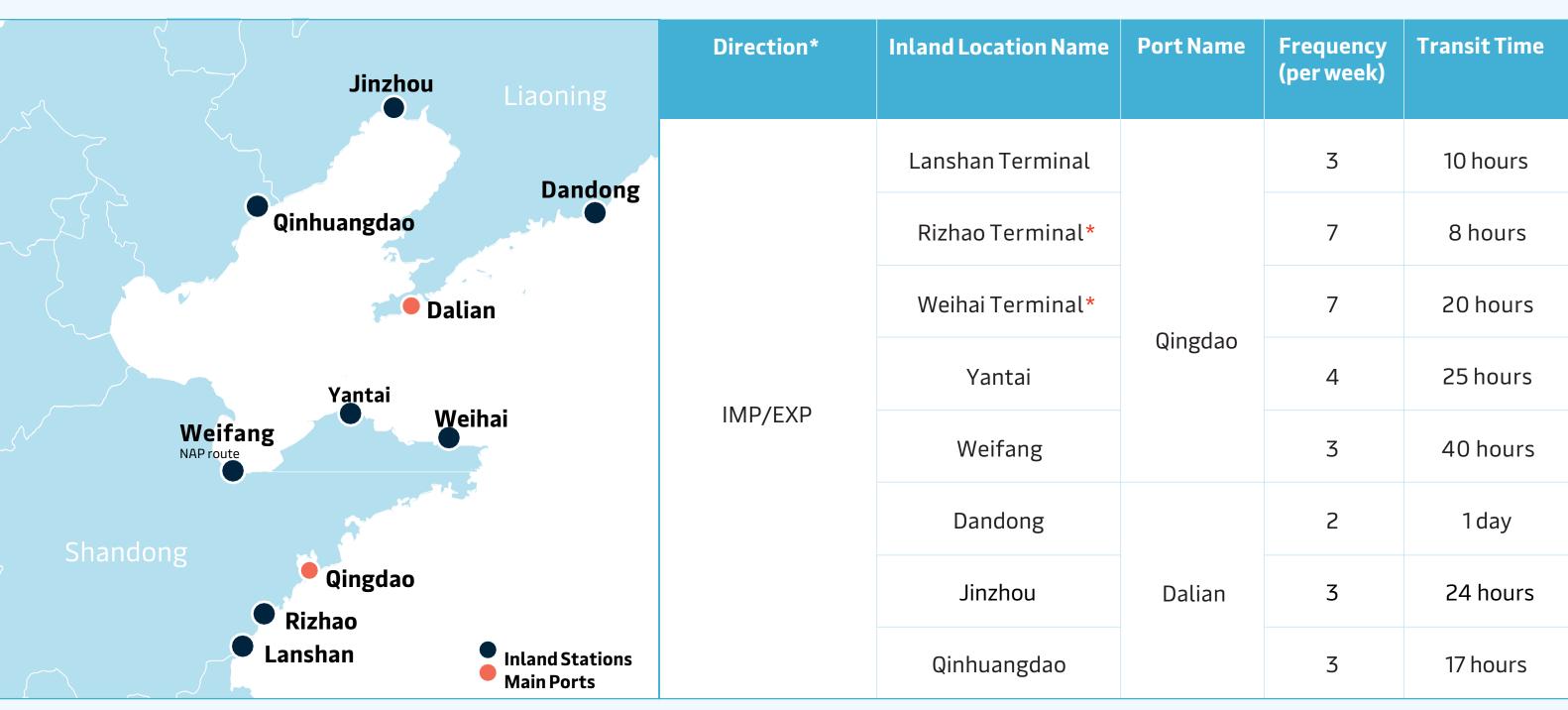
#### Capacity

Sufficient barge space availability across all corridors with minimum 100 TEU loading capacity per carriage





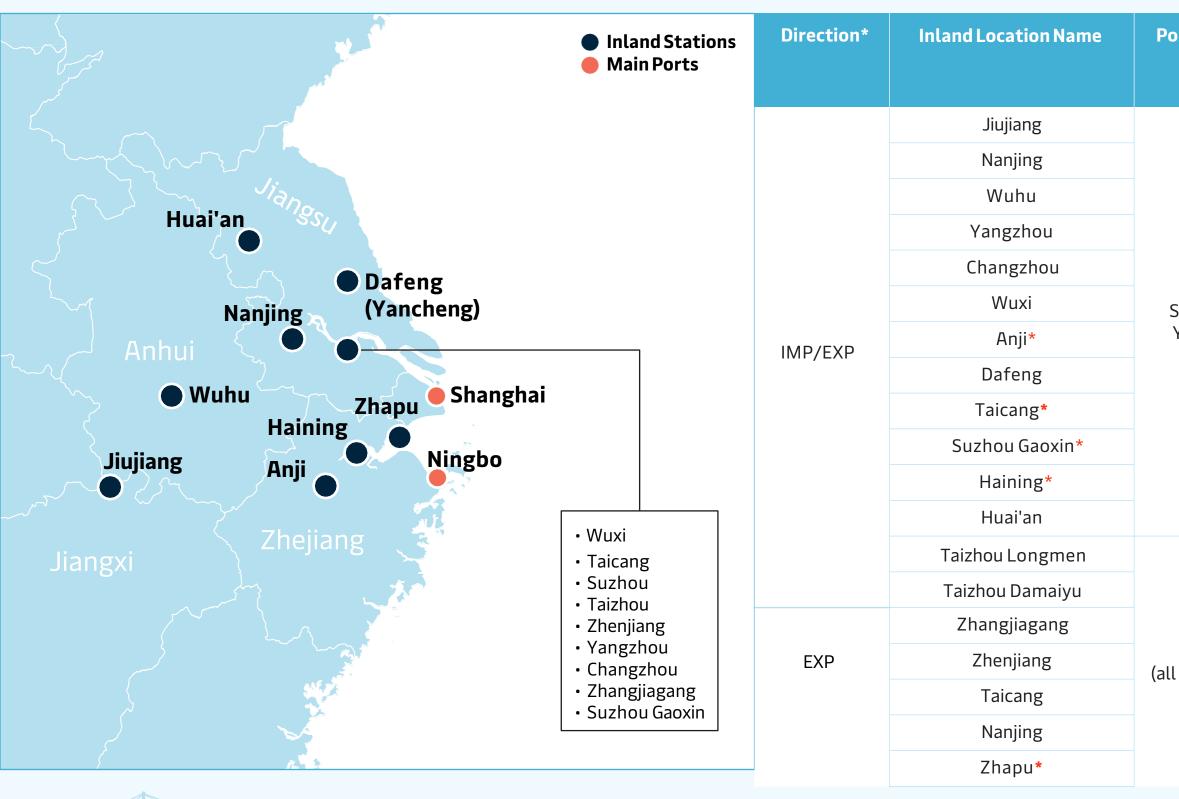
### Our barge network in GCA: North China



\*Offers daily sailing to ensure continuous connection

- \*\*Multiple import packages:
- LGS standalone service
- LGS Staridatorie Serv
- Triangulation
- All-in package

## Our barge network in GCA: East China



Direction*	Inland Location Name	Port Name	Frequency (per week)	Transit Time	
IMP/EXP	Jiujiang	Shanghai YS/WGQ	2	4 days	
	Nanjing		3		
	Wuhu		2		
	Yangzhou		3	3 days	
	Changzhou		3	5 days	
	Wuxi		3	2 days	
	Anji*		7	5 days	
	Dafeng		4	4 days	
	Taicang*		7	1 day	
	Suzhou Gaoxin*		7	3 days	
	Haining*		7	3 days	
	Huai'an		3	7 days	
	Taizhou Longmen	Ningbo (all terminals)	4	2 days	
	Taizhou Damaiyu		4	3 days	
EXP	Zhangjiagang		4	1 day	
	Zhenjiang		Daily		
	Taicang		5		
	Nanjing		5	4 days	
	Zhapu*		7	1 day	

\*Offers daily sailing to ensure continuous connection



### Our barge network in GCA: South China



\*Offers daily sailing to ensure continuous connection & stable service with a favourable price



## Sea-Rail Transportation

Connect seamlessly to business hubs across Greater China via our integrated Sea-Rail service that provides you with a reliable, cost-efficient and sustainable network from dock to door.



#### **Economy**

30% savings compared to road transportation for up to 500 kilometres



#### **Efficiency**

Container pick-ups at nearest depots to avoid potential D&D and earn savings of up to 75% in transit time vs. barge



#### **Availability**

Extensive coverage across East and North China via 70+ corridors, 55,000+ FFEs on domestic rail and 6 ocean ports



#### **Agility**

Option of offering first and last mile trucking connections directly to rail ramps



#### **Stability**

High schedule frequency and weekly connections to sea ports without potential on-road disruptions

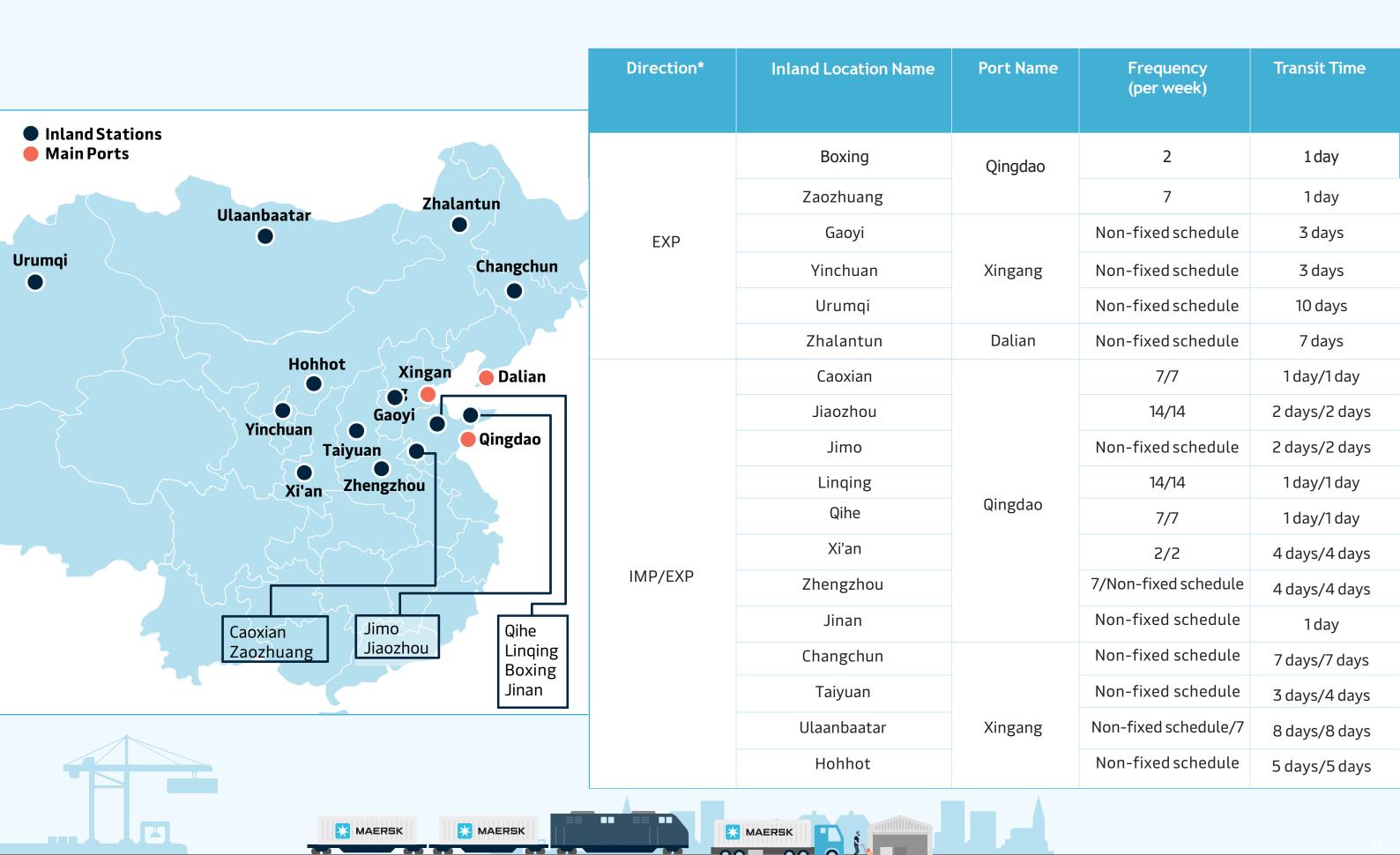


#### **Sustainability**

Up to 70% savings on carbon emissions against traditional trucking haulage
\*Based TTW (Tank to Wheel) calculation methodology



# Sea-Rail: Extensive railway footprint (North China)



# Sea-rail: Extensive railway footprint (Shanghai)



Direction*	Inland Location Name	Port Name	Frequency (per week)	Transit Time
EXP	Changzhou	Shanghai	7	3 days
	Wuxi		5	2 days
	Danyang		Non-fixed schedule	5 days
	Haian		5	3 days
	Suzhou		5	3 days
	Huzhou		7	3 days
	Changxing		7	3 days
	Nanjing		4	3 days
	Xuzhou		3	5 days
	Chuzhou		3	5 days
	Hefei		7	4 days
	Huai'an		7	5 days
IMP/EXP	Chengdu		2/Non-fixed schedule	4 days/7 days



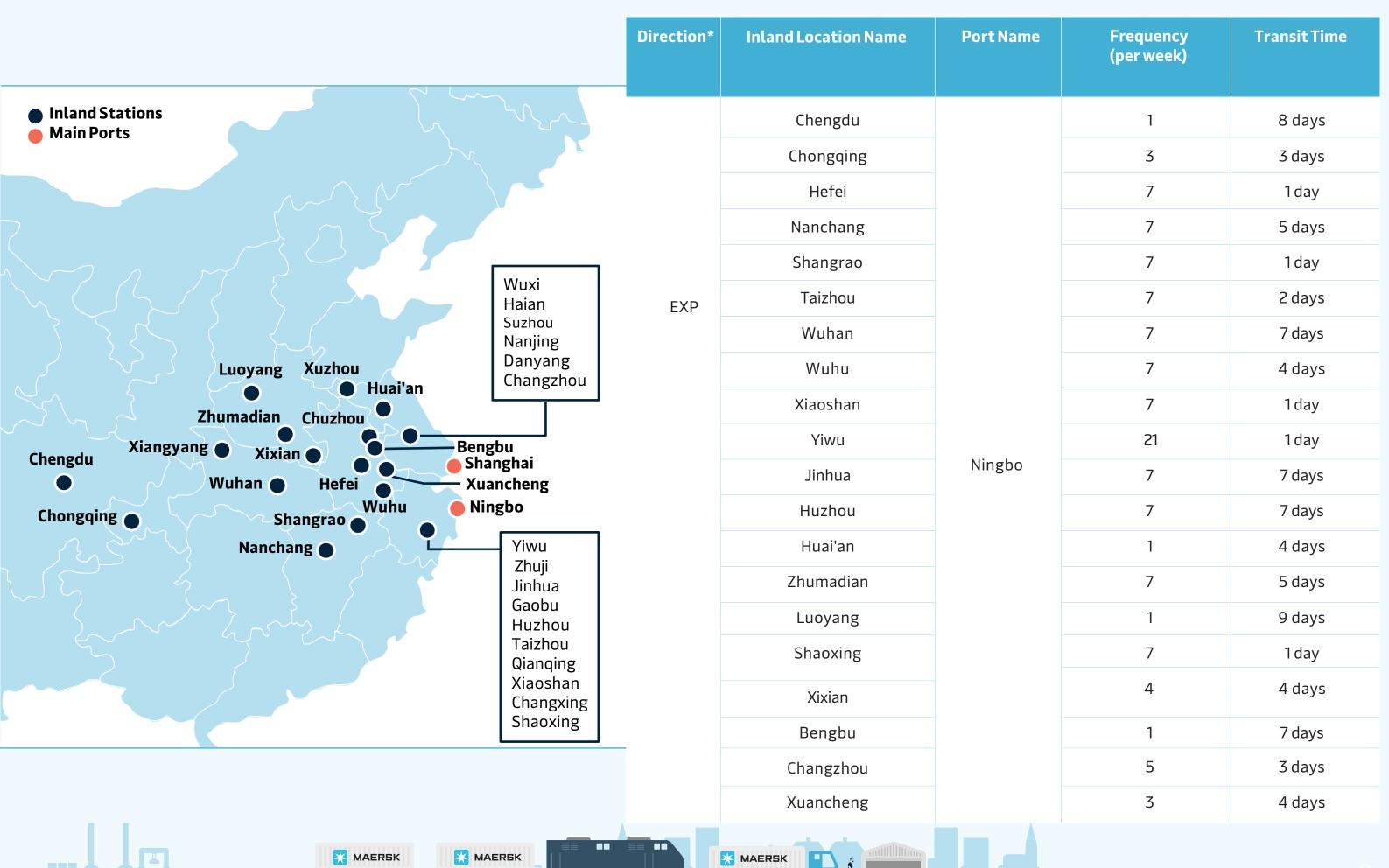








# Sea-rail: Extensive railway footprint (Ningbo)



# Sea-rail: Extensive railway footprint (Fujian)



Direction*	Inland Location Name	Port Name	Frequency (per week)	Transit Time
IMP/EXP	Nanchang	Xiamen	Daily	4 days /4 days
	Sanming			4 days/4 days
	Ji'an			5 days /5 days
	Ganzhou			4 days /4 days







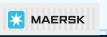
# Sea-rail: Extensive railway footprint (South China)



Direction*	Inland Location Name	Port Name	Frequency (per week)	Transit Time
EXP	Changsha	Yantian	Daily	4 days
		Nansha		
		Shekou		
	Yueyang	Yantian		
		Nansha		
		Shekou		
	Zhuzhou	Yantian	3/Non-fixed schedule	3-4 days
IMP	Changsha	Yantian	Daily	4 days
		Nansha		
		Shekou		
	Yueyang	Nansha		
IMP/EXP	Ganzhou	Yantian	7/7	1 day/1 day
	Chengdu	Qinzhou	4/Non-fixed schedule	3 days/3 days
	Chongqing		7/5	











## Cross Border Rail Transportation

Get reliable, economical and sustainable international rail connectivity within and across continents and countries.

The Cross Border Rail Transportation solution from Maersk is an extensive network of international railroads connected through terminals located across countries and continents.

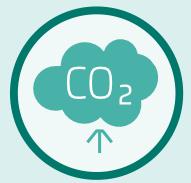
With this service, along with a seamless cross-border reach, your cargo gets an expansive geographical footprint along coastal lines and inland regions. Through Maersk's global presence, you get the convenience of an integrated logistics portfolio that manages cargo journeys end to end, without any follow-ups.

Having connections worldwide can be a hassle, that's why a single point of contact handles all the documentation and provides regular key milestone updates until your cargo reaches its destination.

#### Sustainable and reliable solutions that reduce your carbon footprint

In a connected world, where buyer behaviour changes every day, Cross Border Rail Transportation offers a reliable way of delivering your cargo to time-sensitive markets.

### **Eco-friendly** and sustainable



Railway is an environment-friendly mode of transport that contributes to significantly low CO2 emissions. It also frees up roads by reducing highway congestion.

### Agile and flexible



A dense rail network connects your cargo directly to the hinterlands and populated areas alike. With the additional convenience of frequent departures, you can reroute your shipments on the go.

### Reliable arrival and departures



The service comes with the option of commitment of guaranteed loading. It also helps you avoid traffic bans for timely delivery of goods.

### Lower cost of goods to market



Rail transport can save up to 70% in costs versus air transport, and 30% time saving versus ocean transport, leading to faster deliveries and lower working capital overall.



### Block train and single rail container

Choose between two Cross Border Rail Transportation variants, based on your cargo volume needs.



#### **Block train**

The block train product requires booking of a full train under one booking.

#### How it benefits you:

- Allows large-volume transport at once
   Utilises optimised routes
- Predictable transit time



#### Single rail container

Under the single rail container service, you can book full container loads individually. It comes with the option of door-to-door service, which includes trucking from your factory to rail ramp and delivery from destination rail ramp to your warehouse.

**How it benefits you:** • Multiple weekly departures

• No minimum volume requirement

# Cross Border Rail Transportation network in GCA



Stations	Coverage	Commodity
Xi'an, Zhengzhou	North, East and Central China	Vehicle, Foodstuff, FAK without battery
Nanning, Kunming	South, East and Central China	Vehicle, Foodstuff, FAK without battery
Chengdu, Chongqing	West and Central China	Vehicle, Meat, E-coms, Hi-Tech with limitation
Shanghai, Yiwu, Suzhou, Wuhan, Hefei	East China	FAK within limitation
Urumqi	North and Central China	FAK with limitation, tomato paste

"CBR +" Sea Port

Qingdao, Shanghai, Ningbo are the main multimodal hubs for both CBR and ocean The other seaport can connect to CBR network.















With in-depth knowledge of local services and infrastructure, our Greater China teams specialise in developing tailor-made integrated haulage services that meet your supply chain requirements.

Contact us to find out how we can help with your dry, reefer or project cargo today.

**CONTACT US** 



